



Best Business Coach
"Your success is my success" - Daryl Urbanski

Dan Faggella Report

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Daryl Urbanski interviewed Dan Faggella who aspires to be the next Tesla because he wants to change the world.

Get to Know Dan Faggella a Little More

- ✓ He was 21 years old, who trained Shuzitsu 7 days a week at multiple gyms in Rhode Island.
- ✓ One of the gyms went out of business and the man who owned it gave Faggella mats.
- ✓ His father ran a carpet store and said, "If you can pay for the heating in the big warehouse and clean up after yourself, you can run the gym."
- ✓ He got into grad school, at University of Pennsylvania. He had to make a real business out of it and it's been like that ever since.

Biggest Challenge

- ✓ Staying in touch with a base of leads was the hard part for him. He developed a consistency of follow-up.

Learning from Other People

- ✓ You want to learn from someone who has experience, but in business people think it's based on assumptions.
- ✓ Every mentor is different, but that concept of being attached to people early on that was successful momentarily in the domain he was in was huge.
- ✓ You can model people for different reasons.

Faggella's Ideas on Perceptions

- ✓ He has kept a key progress indicator.
- ✓ He has certain activities that he would accomplish.
- ✓ He thinks it is important to downplay our own mind. What we consider to be hard work or difficult, it is nominal and a sin to our human potential. We have odd feelings that are our real limitations.
- ✓ Check your perceptions.

Dan Faggella's Recommended Books



Life of Brutus – Plutarch

Napoleon - Vincent Cronin

Important Links

Clvboost.com

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